

HJ.



Tax & Treasury

START YOUR SEARCH
WITH TOTAL CLARITY

Why Harvey John?

We're not just transactional recruiters; we're specialists in tax and treasury.

With **30+** years of combined experience, our team knows the market inside and out, allowing us to cut through the white noise and deliver results.

Ultimately, we take pride in being the **outsiders with the inside knowledge.**

While we may not be insiders like you, we speak to thousands of industry professionals every year. This unique perspective allows us to identify top talent in skill-short markets and offer strategic insights that help you make smarter, more informed decisions.

Whether you're a boutique firm, Big 4, SME, or household name, our tailored recruitment solutions are designed to make your life easier.

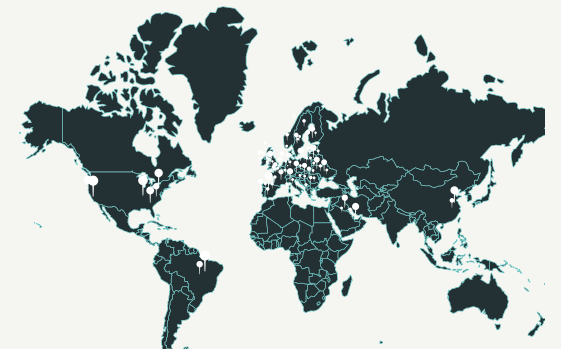
Areas we cover

- ▶ Direct Tax
- ▶ Indirect Tax
- ▶ Customs & Global Trade
- ▶ Tax Technology
- ▶ Treasury

Europe is our core, but we do a lot more.

The world of tax & treasury knows no borders, and neither do we. Our team has successfully completed assignments in 28 countries.

28





What we offer...

We're not transactional recruiters; we're **content-driven**. We enrich our network with insights that empower you to tackle the market with confidence.

- ▶ Pre-interview Testing
- ▶ Salary Guides
- ▶ Market Mapping
- ▶ Campaign Management
- ▶ Team Moves
- ▶ DEI Reporting
- ▶ Market Reports & Analysis
- ▶ Tax & Treasury community - WhatsApp Networking groups with **500+** members for your niche (no job sharing here)

Our Success

97%

Our success rate on exclusive searches is top-tier. Going exclusive means you get a dedicated focus & quicker results.

75%

Once a business lets HJ in, they stick with us. That's why we consistently maintain a 70+% repeat business rate.

100%

Our success rate on retained searches? It's 100%. With a retained approach, you're our top priority.

3-6

We don't juggle hundreds of roles. We handle about a third of what other recruiters do (3-6 roles), so you get a tailored approach.



Testimonials



Alex has a great network across the indirect tax field not only locally, but globally, which is a huge advantage if you're looking to fill a global role. Harvey John and Alex work very case-specifically, which is very rare in today's recruitment market



For organisations looking for a recruitment partner that truly understands the importance of matching skill sets with company culture, Alex is an excellent choice.