

harveyJOHN



# TAX & TREASURY



## Why us?

We're not generalists, we're specialists. We know the tax and treasury market inside and out, allowing us to cut through the white noise.

Our tax and treasury recruiters boast **25+ years** of combined experience in their niches. Each have unparalleled in-depth knowledge of their markets and are positioned in a way that enables them to identify skills in skills-short market, offer strategic insights, and help clients and candidates make informed decisions.

Ultimately, we take pride in being the **outsiders with the inside knowledge.**

We may not be insiders to the profession like you but, by speaking to thousands of insiders every year, the bank of knowledge we accumulate is the utilised to make your lives easier.

From boutique firms to the Big 4, and SMEs to household names, we operate across the practice and in-house markets to bring you a holistic recruitment solution.

**START YOUR SEARCH WITH TOTAL CLARITY**

## Specialisms

### DIRECT TAX

Attuned to the evolving landscape of tax functions, our specialist recruiters recognise the importance of niche expertise. With coverage over private client, human capital, transfer pricing, and corporate taxes, we can navigate the diverse realm of tax so you don't have to.

### INDIRECT TAX

Indirect tax, customs and trade functions are facing more challenges than ever in today's politico-economical climate. We have one of the most experienced teams in Europe to offer you bespoke hiring solutions.

### TAX TECHNOLOGY

In a digital age of tax, finance and tax leaders face uncharted territory. Our team has been at the forefront of tax technology and transformation hiring in Europe, making us extremely well placed to guide your team to digital empowerment.

### TREASURY

Amid recent economic challenges, the need for specialist in-house treasury expertise has become clear. Our dedicated treasury department are positioned to guide you in recruiting the necessary expertise for growth.



## Testimonial

“ I have worked with Alex for 5+ years, as both a candidate and hiring manager. When comparing Alex with other recruiters I have worked with, he stands out as someone who truly understands the candidate he is putting forward... not only does he understand the client, he makes sure he understands the business, the team, and particularly the role ....Because of Alex’s knowledge of the Indirect Tax job market (both domestically in the UK but also Worldwide) I would not hesitate to recommend Alex and Harvey John when searching for your next hire. ”

Sam Baker, Manager – Global VAT Compliance & Reporting at RSM

# 97%

success rate on exclusive searches

# 75.4%

of our placements last year came from valued repeat clients

# 100%

success rate on retained assignments.

# 3-6

is the average number of live in-house positions we work on at any given time. This is approximately one third of what other tax and treasury recruiters take on.

# 28

The world of tax and treasury knows no borders, and neither do we - our team has successfully completed assignments in 28 countries.

## What we offer...

- RETAINED & CONTINGENT SEARCHES
- MARKET MAPPING
- CAMPAIGN MANAGEMENT
- PRE-INTERVIEW TESTING
- EXCLUSIVE ACCESS TO RESEARCH PROJECTS, INCLUDING SALARY GUIDES, DE&I REPORTS, AND OTHER MARKET DATA
- SHORTLISTS WITH DE&I ANALYSIS
- TEAM MOVES



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